Message Text

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E.O. 11652: N/A TAGS: EINV, BE

SUBJECT: BADGER BELGIUM CASE

REF: STATE 82570

1. CHARGE AND ECONOMIC/COMMERCIAL COUNSELOR MET WITH BADGER VICE PRESIDENT WUNDER AND EXECUTIVE VICE PRESIDENT PHILIP SEAVER ON APRIL 19 PRIOR TO RESUMPTION OF THE COMPANY'S MEETINGS LATER THIS WEEK WITH MINISTER EYSKENS. WE TOLD ADGER OFFICIALS THATBELGIUM HAD JUST HELD ELECTIONS IN WHICH EYSKENS HAD WON BIG THIS COULD CONTRIBUTE TO CONTINUING CONSTRUCTIVE ROLE OF THE MINISTER OF BADGER WERE PREPARED TO MAKE OFFER TO SETTLE ITS TERMINATION PAYMENTS ALONG LINES DESCRIBED REFTEL. BADGER OFFICIALS WERE INTERESTED IN SUCH BACKGROUND MATERIAL AND IN FURTHER GUIDANCE WHICH WE OFFERED ON POLITICAL AND ECONOMIC FACTORS IN BELGIUM WHICH COULD INFLUENCE TACTICS AND RESULTS OF THEIR MEETINGS WITH EYSKENS.

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2. BADGER OFFICIALS SAID THEY WERE PREPARED TO NEGOTIATE SETTLEMENT ON BASIS OF THE FORMULA IN REFTEL WHICH WOULD, THEY THOUGHT, REDUCE CLAIM FROM APPROXIMATELY 250 MILLION FRANCS TO ABOUT 140 MILLIONS FRANCS. PREVIOUS BADGER OFFER WAS 100 MILLION FRANCS, WHICH IS WHAT COMPANY SAYS WAS LEFT IN ANTWERP COMPANY AT TIME OF DECLARATION OF BANKRUPTCY. FIGURES ARE APPROXIMATE SINCE THEY ARE NOT YET CERTAIN OF

THE NUMBER OF EMPLOYEES WHO HAVE BEEN HIRED SINCE BADGER BELGIUM SHUT DOWN. BADGER OFFICIALS ALSO WISH INCLUDE IN SETTLEMENT AN AGREEMENT FOR "CONCORDAT" ON THEIR OUTSTANDING BANKRUPTCY JUDGMENT AND AN UNDERSTANDING WITH EYSKENS ON STATEMENT TO NEWS MEDIA. WE ENCOURAGED THEM ON BOTH POINTS, NOTING THAT BELGIAN COURT LEFT WAY OPEN FOR "CONCORDAT". ALSO, SINCE IT IS UNLIKELY THAT EYSKENS WOULD, AS A POLITICAL FIGURE, AVOID COMMENT TO MEDIA, AN AGREED PRESS STATEMENT WAS DESIRABLE.

3. BADGER IS STILL CONCERNED THAT IMPROVED SETTLEMENT MIGHT BE INTERPRETED AS PREJUDICAL TO THEIR POSITION THAT BADGER BELGIUM WAS INDEPENDENT ENTITY, NOT A SUBSIDIARY, AND CONSEQUENT PIERCING OF "CORPORATE VEIL". THEY ARE ALSO UNHAPPY ABOUT UNFAVORABLE PUBLICITY TO WHICH COMPANY HAS BEEN EXPOSED AND APPEARED INTERESTED IN FOLLOWING UP OUR SUGGESTIN THAT COMPANY ISSUE "WHITE PAPER" GIVING FACTS AS THEY SEE THEM, FOLLOWING SETTLEMENT OF CLAIMS.

4. BADGER OFFICIALS PROMISED TO KEEP EMBASSY INFORMED ON DE ELOPMENTS ARISING FROM DISCUSSIONS WITH EYSKENS. RENNER

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